

Comparison of Synagro's Current Prices to their Latest Bid for Managing the City of Austin Biosolids Sludge				
Biosolids Management Activity	Synagro's Current Rates	Synagro's RFP CDL2003REBID Quoted Rate	Synagro's IFB CDL2003REBID2 Bid Rates	% Change from Current Rate
On-Site Composting	\$26.45/Cu. Yd. (\$26.45/Cu. Yd. = \$31.49/Wet Ton) ¹	\$16.25/Wet Ton	\$13.93/Wet Ton	55.76% decrease ¹
Off-Site Land Application	\$34.80/Cu. Yd. (\$34.80/Cu. Yd. = \$41.43/Wet Ton) ¹	Not Released by City	\$52.72/Wet Ton	27.25% increase ¹
Landfill Disposal	\$39.14/Cu. Yd. (\$39.14/Cu. Yd. = \$46.60/Wet Ton) ¹	Not Released by City	\$59.72/Wet Ton	28.15% increase ¹
<p>1. Synagro's current "Cubic Yard" prices have been calculated on a "Wet Ton" basis to illustrate how they compare to their proposed prices. Based upon the City's reported biosolids density of 1,685 pounds per cubic yard, or 0.84 tons per cubic yard, the calculation is as follows:</p> <p>On-Site Composting: \$26.45 per cubic yard X 1 cubic yard/0.84 tons = \$31.49 per wet ton Off-Site Land Application: \$34.80 per cubic yard X 1 cubic yard/0.84 tons = \$41.43 per wet ton Landfill Disposal: \$39.14 per cubic yard X 1 cubic yard/0.84 tons = \$46.60 per wet ton</p>				
<p>NOTE: Synagro's monthly invoices for January - May 2018 and July - August 2018, indicate that Synagro has land applied 58% of the City's biosolids and composted 42% of the biosolids. It is unknown to what standards or specifications the biosolids were composted. Assuming, going forward, 58% of the biosolids are land applied and the remainder composted, the total charges per year would be \$4,007,102 and would be \$40,071,020 over the life of the contract, which is \$20,771,020 more than staff is requesting for the contract.</p>				

Texas Landfill Management (TLM) Only Bid Prices for Managing the City of Austin's Biosolids Sludge				
(Note: TDS has guaranteed the City that none of the City's Biosolids sludge would be off-site land applied or landfilled)				
Biosolids Management Activity		TLM RFP CDL2003REBID Quoted Rate	TLM IFB CDL2003REBID2 Bid Rate	
On-Site Composting		\$14.53/Wet Ton	\$14.53/Wet Ton	